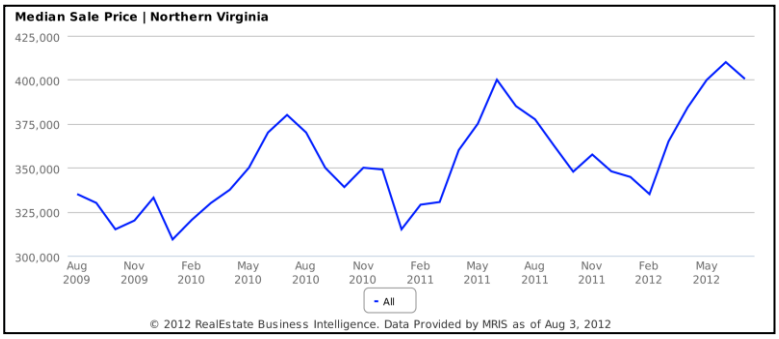
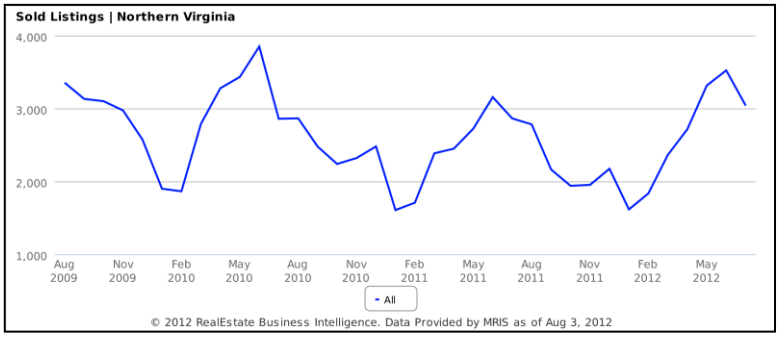
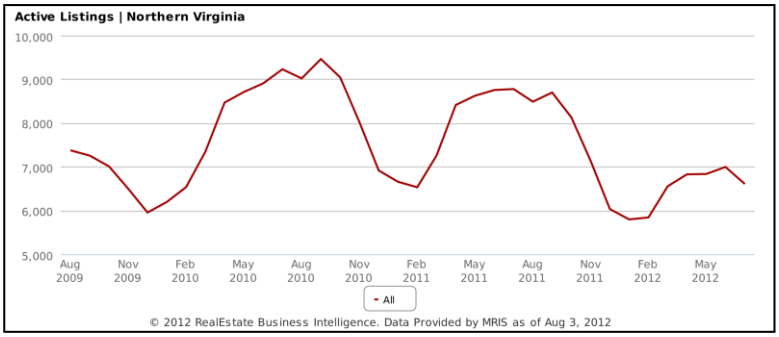
Thierry Roche's…

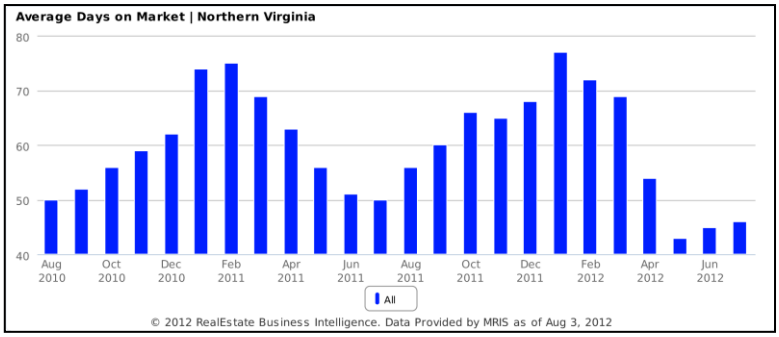
"Northern Virginia MarketWatch"

Helpful Information to Help You Understand the Value of Your Biggest Investment.









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11 Critical Home Inspection Traps to be Aware of Weeks Before Listing Your Home for Sale

Northern VA - According to industry experts, there are over **33 physical problems that will come under scrutiny during a home inspection** when your home is for sale. A new report has been prepared which identifies the eleven most common of these problems, and what you should know about them before you list your home for sale.

Whether you own an old home or a brand new one, there are a number of things that can fall short of requirements during a home inspection. If not identified and dealt with, any of these 11 items could cost you dearly in terms of repair. That's why it's **critical that you read this report** before you list your home. If you wait until the building inspector flags these issues for you, you will almost certainly experience costly delays in the close of your home sale or, worse, turn prospective buyers away altogether. In most cases, you can make a reasonable pre-inspection yourself if you know what you're looking for, and knowing what you're looking for can help you prevent little problems from growing into costly and unmanageable ones.

To help home sellers deal with this issue before their homes are listed, a **free report** entitled **"11 Things You Need to Know to Pass Your Home Inspection"** has been compiled which explains the issues involved.

To order a **FREE Special Report**, visit www.CostlyInspectionSnags.com or to hear a brief recorded message about how to order your FREE copy of this report **call toll-free 1-800-316-4485 and enter ID # 4028**. You can call any time, **24 hours a day, 7 days a week**.

Get your free special report NOW to learn how to ensure a home inspection doesn't cost you the sale of your home.

Why Won't They Talk About This In Public?

I get them to '*Spill It*' ON THE AIR…every month

<u>Insider Secret #6:</u>

How to Hire your Area's Top Real Estate 'Buyer's Agent' to represent you ... for FREE!

Here's what you need to know:

a.) Requirements of state law on buyer vs. seller representation.
b.) Who is really paying the commission when you have a buyer agent?

In the same way that you would NOT want to use the same attorney as your opponent in a court case, you would NOT trust that the seller's realtor would have your best interests at heart, either. Make sense?

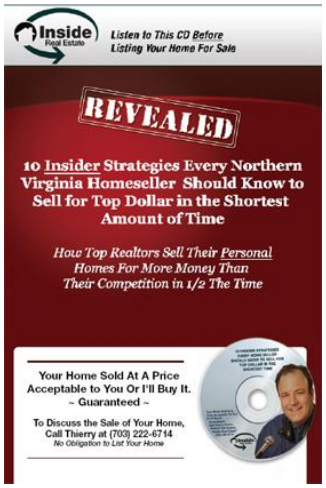
This distinction is VITAL for you to understand. Many people don't understand this option when buying a home. We've even found people, who have bought homes three and four times, and still don't understand this!

Why? Because, the fact that a buyer agent IS an option, which is supported by a state law, is NOT explained to buyers very well, if at all.

ALL realtors, who put their signs in a yard of a home for sale (the listing agent) represent the seller and the seller alone. Period. The buyer has NO representation whatsoever. The realtor's job is to get the seller the best deal, the best negotiating, the best terms, the best price -- and the best of everything.

If you don't have a buyer's agent, representing you and your interests, the seller's realtor is, in reality, your adversary...

Visit my website for the full article on how to **save on insurance, mortgage and taxes** at **www.allfairfaxvahomesforsale.com/Insider_Secret6.php**



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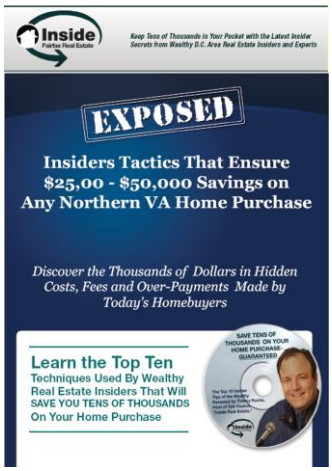

<u>Home Buyers</u>:

Locally Proven Techniques Guaranteed to Save You $25,000 - $50,000 on Any Northern VA Home