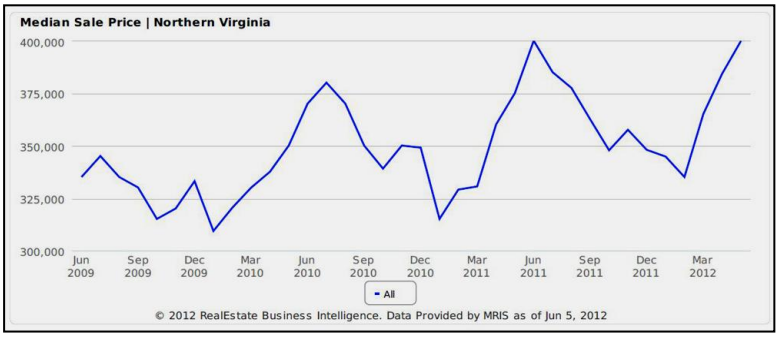
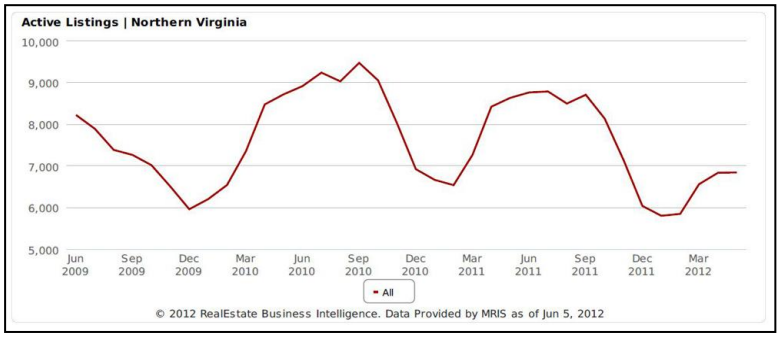
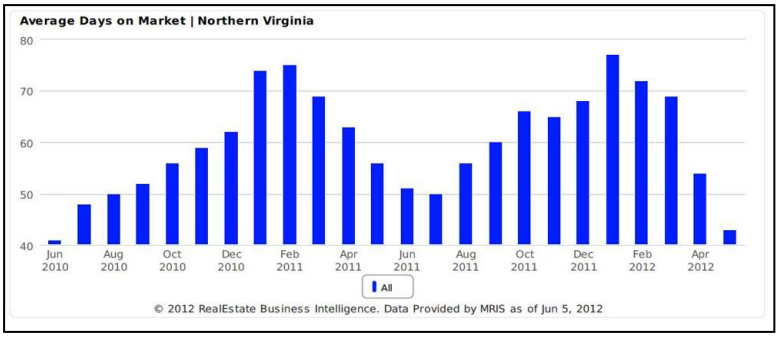
Thierry Roche's…

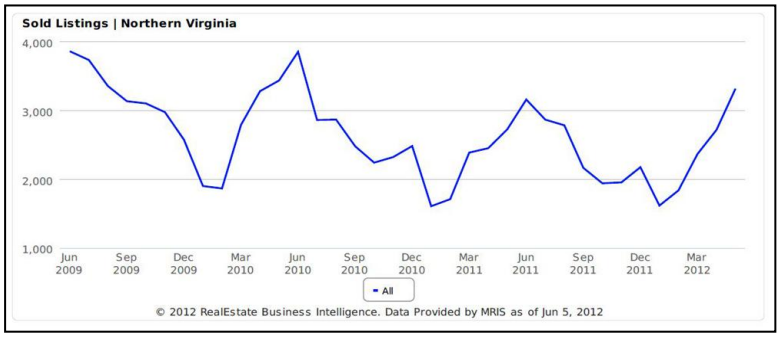
"Northern Virginia MarketWatch"

Helpful Information To Help You Understand The Value Of Your Biggest Investment.









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11 Critical Home Inspection Traps to be Aware of Weeks Before Listing Your Home for Sale

Northern VA - According to industry experts, there are over **33 physical problems that will come under scrutiny during a home inspection** when your home is for sale. A new report has been prepared which identifies the eleven most common of these problems, and what you should know about them before you list your home for sale.

Whether you own an old home or a brand new one, there are a number of things that can fall short of requirements during a home inspection. If not identified and dealt with, any of these 11 items could cost you dearly in terms of repair. That's why it's **critical that you read this report** before you list your home. If you wait until the building inspector flags these issues for you, you will almost certainly experience costly delays in the close of your home sale or, worse, turn prospective buyers away altogether. In most cases, you can make a reasonable pre-inspection yourself if you know what you're looking for, and knowing what you're looking for can help you prevent little problems from growing into costly and unmanageable ones.

To help home sellers deal with this issue before their homes are listed, a **free report** entitled **"11 Things You Need to Know to Pass Your Home Inspection"** has been compiled which explains the issues involved.

To order a **FREE Special Report**, visit www.CostlyInspectionSnags.com or to hear a brief recorded message about how to order your FREE copy of this report **call toll-free 1-800-316-4485 and enter ID # 4028**. You can call any time, **24 hours a day, 7 days a week**.

Get your free special report NOW to learn how to ensure a home inspection doesn't cost you the sale of your home.

Why Won't They Talk About This In Public?

I get them to '*Spill It*' ON THE AIR…every month

Insider Secret #4:

How to get the BEST interest rate on your home mortgage and how/where to shop for loans.

There are two factors that go into determining your interest rate. Number one is your credit score. Number two, is the lender that you're dealing with.

#1 Factor Affecting Interest Rate: Your credit score. Your credit score is critical in understanding the different rates (especially nowadays) and the different tiers and types of loans offered.

If you have a credit score in the 720 plus range, which is 720 to 800 (or even above, which is rare) you have what's considered to be perfect credit. But your credit score may not be in that range, and your rates may not be as good. What can you do?

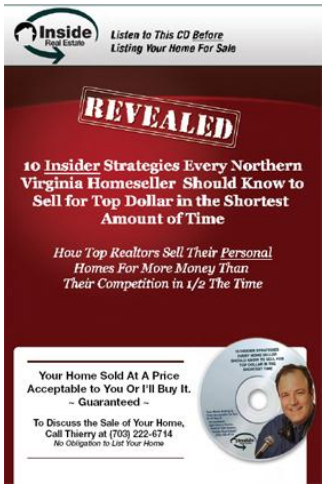
There is a service that caters to mortgage companies, and they do a **'rapid rescore'** of your credit score - which means your credit score increases…

#2 Factor Affecting Interest Rate: How to shop for loans. Who do you use? There are **mortgage bankers** and **mortgage brokers**. Mortgage bankers feel they have the best program and products to offer you. And mortgage brokers feel the same way. So who's right?

There are appropriate situations for using both a mortgage banker and a mortgage broker; your unique employment and credit situation must be considered.

As an insider, I generally prefer to work with mortgage bankers because…

Visit my website for the full article on how to **avoid some 'required' closing** costs at **www.allfairfaxvahomesforsale.com/Insider_Secret4.php**



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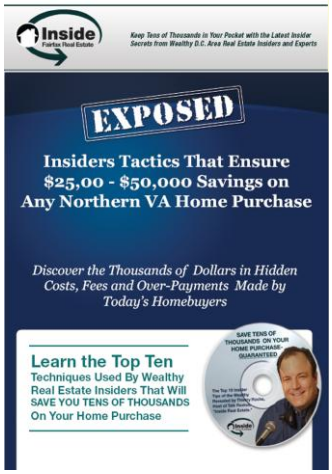

Home Buyers:

Locally Proven Techniques Guaranteed to Save You $25,000 - $50,000 on Any Northern VA Home